



Membership Benefits and Requirements Updated 6/1/2010

Home Performance Washington (HPW) is a non-profit association formed in 2009 to achieve deep energy savings in Washington State homes by promoting energy audits and whole house retrofits.

To advance our mission, HPW accepts three classes of members: Home Performance Service Provider, Affiliated Organizations and Individuals.

Members are listed on our site by their membership class and the type of work that they perform.

This document lists the general benefits and requirements applicable to all classes of membership, followed by the specific benefits and requirements of each class.

Contents

General Membership Benefits	3
General Member Requirements	3
Membership Class: Home Performance Service Provider	4
Membership Class: Affiliated Organizations	6
Membership Class: Individual	7
Recognition of Supporting and Founding Members	7

General Membership Benefits

Members join Home Performance Washington in order to:

- Collaborate with other members to advance highly effective residential energy services in Washington State.
- Communicate their values and market the quality of their services, programs and/or products directly to other members and customers.
- Have their voice heard in the debate about strategies to retrofit existing homes.
- Learn about residential energy conservation news and opportunities as they occur.
- Participate in online forum and email list discussions.

General Member Requirements

All members of Home Performance support the organization's statement of Vision and Mission and Shared Values.

HPW Vision

Our Vision is that homeowners in Washington will have ready access to energy professionals they can trust to recommend and implement whole-house energy services that dramatically lower energy bills and reduce environmental impact while improving levels of home comfort, health, durability and safety.

HPW Mission

Our Mission is to advance highly effective residential energy services in Washington State by:

- Promoting awareness of the benefits of whole-house energy services.
- Bringing energy professionals together to improve their ability to efficiently offer high quality services to customers.
- Ensuring the convenient availability of training programs which lead to nationally recognized professional certification.
- Supporting energy conservation programs to further their goals in partnership with home performance companies.
- Working in close cooperation with aligned local, regional and national organizations.

Shared Values

HPW Members agree that Home Performance Service Providers should:

- Understand how whole-house energy services, based on diagnostics and building-science, can result in deep energy savings while simultaneously enhancing indoor air quality, thermal comfort, and combustion safety.
- Recommend that each customer develop a whole-house energy strategy and implement improvements in the appropriate order to maximize the quality and effectiveness of the final result.
- Ensure that employees and subcontractors have the appropriate knowledge and skill to effectively and safely implement solutions that will work well over the life of the home.
- Value integrity and honesty in dealing with people and their property.

Membership Class: Home Performance Service Provider

Class Description: This class is designed for companies or sole proprietorships that conduct residential energy services.

Class Benefits:

- HPW logo placement on company website and marketing collateral.
- Full participation in HPW committees and initiatives.
- 5 complementary Individual Memberships for company employees.
- A member profile on HPW's website and affiliated websites that may indicate the following:
 - Categories of work:
 - Whole-House Energy Services
 - Energy Auditing
 - Air Sealing
 - Duct Sealing
 - Electrical
 - HVAC
 - Insulation
 - Plumbing
 - Solar
 - Staff Certifications:
 - BPI Certified Professional
 - EnergyStar Rater
 - HERS Rater
 - PTCS Certified Technician
 - Licenses
 - General Contractor
 - Specialty Contractor
 - HVAC
 - Solar

Service Provider requirements, general:

- All service providers to have appropriately trained and certified employees involved with every job.
- Be licensed and/or carry insurance as required by Washington State and/or jurisdiction of operation. Contact the Washington State Department of Labor and Industries for more information about specific state requirements.

Service Provider requirements, by category of work:

Whole House Energy Services:

- Must have at least one of the following appropriately trained and certified employees involved with every job:
 - BPI Building Analyst
- HPW recommends becoming an Accredited BPI Contractor.

Energy Auditing:

- Must be a:
 - BPI Building Analyst, or
 - HER's rater *with* Combustion Safety training.
- HPW recommends achieving HERs rating capability.

Insulation

- Must have at least one of the following appropriately trained and certified employees involved with every job:
 - Lead-Safe Weatherization, *and*
 - BPI Shell Specialist, *or*
 - BPI Building Analyst, *or*
 - Weatherization Assistance Program

Air Sealing

- Must have at least one of the following appropriately trained and certified employees involved with every job:
 - BPI Shell Specialist, *or*
 - BPI Air Sealing Technician, *or*
 - Weatherization Assistance Program

Duct Sealing

- Must have at least one of the following appropriately trained and certified employees involved with every job:
 - BPI Mechanical Specialist, *or*
 - PTCS Duct Sealing and Testing Technician

HVAC

- Must have at least one of the following appropriately trained and certified employees involved with every job:
 - Combustion safety training, *and*
 - PTCS heat pump certification, *or*
 - PTCS duct sealing certification
 - BPI Building Analyst *and* agree to have the following with 1 year:
 - BPI Mechanical Specialist, *or* both
 - PTCS heat pump certification, *and* PTCS duct sealing certification

Renewables

- Must have industry accepted site assessment certification or training, including:
 - North American Board of Certified Energy Practitioners (NABCEP) certification, PV and/or Solar Thermal
- HPW highly recommends BPI Building Analyst or HERs Rater on staff as well.

The Technical Standards Committee is currently developing specific requirements - beyond generally accepted industry standards - for the following categories of work: Electrical & Plumbing

Dues:

- Small (-10 employees) - \$250
- Medium (11-50 employees) - \$500**
- Large (50+ employees) - \$750**

****Note: Free membership in Efficiency First - \$200 savings**

Membership Class: Affiliated Organizations

Class Description: Affiliated Organization Membership is available to any party interested in supporting the goals of Home Performance Washington. There are several types of members that are represented in this membership class: Company (manufacturer, supplier, consultant, etc.), Non-profit Organization, Energy Conservation Program, and Educational Institution. See below for specific descriptions, requirements and dues.

Class Benefits:

- Profile placement on the HPW website and affiliated websites.
- HPW logo placement on website and marketing collateral.
- Full participation in HPW committees and initiatives.
- 3 complementary Individual Memberships for employees.

Company

- Description: Any business that wishes to generally support the goals of HPW.
- Member requirements: Demonstrate association with energy conservation products offered.
- Dues
 - Small (-10 employees) - \$250
 - Medium (11-50 employees) - \$500**
 - Large (50+ employees) - \$750**

***Note: Free membership in Efficiency First - \$200 savings*

Non-profit Organization

- Description: Any non-profit organization that is associated with residential energy conservation oriented policy, and/or public education programs.
- Member requirements: Demonstrate relative policy and/or programs efforts.
- Dues - \$250

Energy Conservation Program

- Description: Any utility, government agency, or community energy program associated with residential energy conservation services, policy, incentives and/or public interest programs.
- Member requirements: Demonstrate energy conservation services, policy, incentives and/or programs offered.
- Dues: \$250

Educational Institution

- Description: Training and certification institutes that provide professional development opportunities to energy service providers.
- Member requirements: Demonstrate relative professional development opportunities offered.
- Dues - \$250

Membership Class: Individual

Class Description: The Associate Member class is designed for professionals (trades people, energy raters, diagnosticians), industry supporters and students. See below for specific descriptions, requirements and dues. **Note:** *Individual members are not listed on the HPW website and may not use the HPW logo for to promote a business.*

Class Benefits:

- Full participation in HPW committees and initiatives.
- Post resumes and browse job listings on the HPW website.

Professional Member

- Description: Any person that intends to work with companies that provide services directly to the homeowner that supports HPW efforts.
- Member requirements: All Professional Members that must have at least one of the following certifications:
 - BPI Certified Professional
 - EnergyStar Rater
 - HERS Rater
 - PTCS Certified Technician
- Dues - \$100

Associate

- Description: Any individual (homeowner, concerned citizen, etc.) that cares about residential energy conservation efforts.
- Dues - \$50

Student Member

- Description: Any student enrolled in courses offered by HPW Affiliated Educational Institutions.
- Dues - \$25

Recognition of Supporting and Founding Members

Supporting Member

Members who contribute \$1000 or more to Home Performance Washington are regarded as Supporting Members and acknowledged with special logo placement on the HPW web site.

Founding Member

Founding Members are those which have maintained their membership in Home Performance Washington in good standing since prior to July 1st, 2009. Founding Members may use the Home Performance Washington Founding Member logo in their marketing materials.